The Budget Office is responsible for the development of operating and capital budgets of the City. This office performs long-range fiscal planning, revenues and expenditures forecasting, and examination of agency operations and procedures. The Budget Office also maintains corporate financial control throughout the year and provides professional management and research assistance on issues related to financial management, productivity, and the effective and efficient use of City funds. Prior to October 2021, the budget for the Budget Office was part of the City Manager's Office.

## **Expenditures**

	FY 2021 Actual		FY 2022 FY 2023 Actual Adopted			FY 2024 Adopted		Increase/ (Decrease)	
Expenditures:									
Personnel Services	\$	-	\$ 82,465	\$	90,000	\$	99,890	\$	9,890
Employee Benefits		-	10,254		12,400		12,600		200
Purchased Services		-	448		1,480		100		(1,380)
Internal Service		-	3,691		3,170		6,110		2,940
Other Operating Expenses		-	1,315		4,290		5,390		1,100
Capital Outlay		-	3,534		9,000		-		(9,000)
Totals	\$	-	\$ 101,707	\$	120,340	\$	124,090	\$	3,750

	FY	2021	FY 2022	FY 2023	FY 2024
Position Title	F	TEs	FTEs	FTEs	FTEs
DIRECTOR OF BUDGET				1.000	1.000
	Total			1.000	1.000

The Independent Auditor activity includes the examination of the accounts and records of the City and related City organizations involved in the handling of City funds in accordance with generally accepted auditing standards. The auditor's contract requires an independent examination by a Certified Public Accountant who provides an opinion regarding conformance of the financial statements to generally accepted principles. The audit is also conducted in accordance with generally accepted auditing standards, governmental auditing standards issued by the Comptroller General of the United States, and requirements of the Auditor of Public Accounts of the Commonwealth of Virginia. As a recipient of federal and state grants, the City's audit is subject to the requirements of the Comptroller General and the Auditor of Public Accounts. Other outside entities, including bond rating agencies and banking institutions, request the City's annual audit report in order to establish the City's credit worthiness.

Beginning with the fiscal year 2014 audit, Brown, Edwards, & Company, LLP was selected to perform this service. It is best practice to issue an RFP for independent audit services every five years. The City issued an RFP, reviewed submissions from respondents, and awarded a second contract for the annual audit to Brown Edwards at the end of fiscal year 2020.

### **Expenditures**

	 / 2021 Actual	_	Y 2022 Actual	-	Y 2023 dopted	FY 2024 Adopted		 crease/ ecrease)
Expenditures								
Purchased Services	\$ 141,461	\$	184,850	\$	155,000	\$	165,000	\$ 10,000
Totals	\$ 141,461	\$	184,850	\$	155,000	\$	165,000	\$ 10,000

The Division of Real Estate Assessment is a division of the Finance Department and provides mass appraisal services of real property for tax purposes. With offices located on the third floor of the Municipal Building, the Division of Real Estate Assessment is responsible for the discovery, listing and appraisal of all real property in the City; maintaining current ownership and mailing address information; maintaining current parcel maps for GIS system; providing special assessments for land use; defending the City's assessments at Board of Equalization hearings; and the preparation of appraisal reports and testifying in court in defense of assessments, and administers the Veterans Real Estate Tax Relief program for veterans rated as 100% permanently and totally disabled due to a service-connect disability. Additionally, the Division of Real Estate Assessment shares in the administration of the Tax Abatement of Rehabilitated Buildings Program; the Residential Subdivision Reimbursement Program; the Property Tax Exemption or Deferral and Reduced Residential Refuse Fee Program for the elderly or persons found to be permanently and totally disabled program.

### **Expenditures**

	FY 2021 Actual		FY 2022 Actual		FY 2023 Adopted		FY 2024 Adopted		Increase/ (Decrease)	
Expenditures:										
Personnel Services	\$	239,625	\$	238,041	\$	295,730	\$	274,600	\$	(21,130)
Employee Benefits		33,584		29,194		38,900		30,840		(8,060)
Purchased Services		808		844		1,310		710		(600)
Internal Service		17,970		21,038		24,100		22,400		(1,700)
Other Operating Expenses		14,612		7,199		19,960		11,230		(8,730)
Totals	\$	306,599	\$	296,316	\$	380,000	\$	339,780	\$	(40,220)

		FY 2021	FY 2022	FY 2023	FY 2024
Position Title		FTEs	FTEs	FTEs	FTEs
SR REAL ESTATE ASSSSMNT CLRK		1.000	1.000	1.000	1.000
REAL ESTATE APPRAISER I			1.000	1.000	1.000
REAL ESTATE APPRAISER II		2.000	1.000		1.000
REAL ESTATE APPRAISER III		1.000	1.000	2.000	1.000
DIVISN DIR OF REAL ESTATE ASSE		1.000	1.000	1.000	1.000
	Total	5.000	5.000	5.000	5.000

The Real Estate and Mobile Home Tax Exemption and Deferral for Certain Elderly or Disabled Persons program, administered by the City's Tax Relief Official currently assigned to the Parks, Recreation & Tourism Department's Seniors Division with assistance of the Division of Real Estate Assessment, provides for reduced real estate and mobile home tax payments and reduced refuse fees for qualifying elderly or disabled, low-income property owners.

Through permissive legislation, City Council adopted the property tax relief program in 1974. Originally, the tax relief was limited to real estate only. In 1988, the program was amended to include mobile homes. In 2001, the program was amended to include disabled persons. In 2007, the program was amended to include reduced residential solid waste fee for certain elderly and disabled persons.

Through permissive legislation, On October 6, 2011 the City Council adopted the exemption from taxes on property for qualified disabled veterans rated by the U.S. Department of Veterans Affairs as 100% permanent and totally disabled due to a service-connected disability. All applications are filed and processed in the Division of Real Estate Assessment office.

### **Expenditures**

	F	Y 2021 Actual	F	Y 2022 Actual	-	Y 2023 Idopted	FY 2024 Adopted		crease/ ecrease)
Expenditures:									
Other Operating Expenses	\$	126,498	\$	142,884	\$	180,000	\$	195,000	\$ 15,000
Totals	\$	126.498	\$	142.884	\$	180.000	\$	195.000	\$ 15.000

The Real Estate Board of Equalization provides property owners an opportunity to appeal their real estate assessment values. State law requires the City to have a Board of Equalization each reassessment year. Currently the City is on even year biennial reassessment cycle.

## **Expenditures**

	FY	<sup>'</sup> 2021	FY	2022	FY	2023	FY	2024	Inc	rease/
	A	ctual	Ac	tual	Ac	lopted	Add	opted	(De	crease)
Expenditures:										
Personnel Services	\$	855	\$	-	\$	1,000	\$	-	\$	(1,000)
Employee Benefits		65		-		90		-		(90)
Purchased Services		226		-		300		-		(300)
Totals	\$	1,146	\$	-	\$	1,390	\$	-	\$	(1,390)

### Personnel

By law, the Board is composed of not less than three nor more than five members. Board members must be compensated with a wage for each hour spent in training and during Board hearings.

The Customer Accounts Division of the Finance Department provides a full range of billing and collection services. The offices are located in the Charles H. Harris Financial Service Center, 311 Memorial Drive. The Division is responsible for properly establishing and maintaining customer utility accounts, ensuring proper and timely billing of accounts and resolving billing and service issues, as well as processing and maintaining records of all billings and payments for utilities, property taxes, other local taxes, licenses and miscellaneous charges.

Customer Accounts is also the point of contact should a citizen need information about account balances and payments regarding utility and tax accounts.

The Customer Accounts Division budget consists of four functions: administration, customer care, billing, and collections. The administrative division accounts for administrative salaries and benefits, interest on customer deposits, and contractual expenses. The customer care function initiates and terminates service accounts, enrolls customers in the Equal Pay and Bank Draft plans, responds to customer inquiries and assists with information requests. The billing function imports readings from approximately 81,000 AMI electric, water and natural gas meters, and processes monthly billing statements for approximately 48,000 accounts. Bills are printed inhouse and mailed daily. The collection's operation accepts payments from customers, posts all customer payments, issues non-pay disconnection orders for past due utility accounts. It also administers numerous programs, including Fuel Assistance, Debt Set-Off, Vehicle Registration Withholding, and the collection of delinquent accounts by using other appropriate collection methods, such as court proceedings, distress warrants, tax liens, and third-party collections agencies. In fiscal year 2020, this division assumed the billing and customer service functions that had previously existed in the Utility Department. As a result, 16 positions were transferred from the Utility Department to the Finance Department. The associated expenses are being covered by recovery revenue from the utility funds, eliminating the budgetary impact to the General Fund.

# Revenues/Expenditures

	FY 2021 Actual	FY 2022 Actual	FY 2023 Adopted	FY 2024 Adopted	 crease/ ecrease)	
Revenues:						
Recoveries	1,715,190	1,690,670	1,784,950	1,860,810	75,860	
Total	\$1,715,190	\$1,690,670	\$1,784,950	\$ 1,860,810	\$ 75,860	
Expenditures:						
Personnel Services	\$1,067,871	\$1,022,427	\$1,116,050	\$ 1,200,930	\$ 84,880	
Employee Benefits	140,644	125,311	141,290	136,380	(4,910)	
Purchased Services	254,482	289,182	330,010	335,970	5,960	
Internal Service	47,715	46,833	63,440	64,700	1,260	
Other Operating Expenses	927,365	1,011,581	1,034,600	1,096,410	61,810	
Capital Outlay	1,595	310	4,000	2,500	(1,500)	
Debt Service	13,931	5,300_	10,000	6,000	 (4,000)	
Totals	\$2,453,603	\$2,500,944	\$2,699,390	\$ 2,842,890	\$ 143,500	
Net Cost to City	\$ 738,413	\$ 810,274	\$ 914,440	\$ 982,080	\$ 67,640	

		FY 2021	FY 2022	FY 2023	FY 2024
Position Title		FTEs	FTEs	FTEs	FTEs
CASHIER		5.000	5.000	5.000	5.000
SENIOR COLLECTIONS CLERK		2.000	2.000	2.000	2.000
CUSTOMER ACCOUNT REPRESENTATIV		12.000	12.000	12.000	12.000
DELINQUENT COLLECTIONS CORDNTR		1.000	1.000	1.000	1.000
DIV DIR OF CUSTOMER ACCOUNTS		1.000	1.000	1.000	1.000
COL CUST ACC MANAGER		1.000	1.000	1.000	1.000
SERV/BILL CUST ACCT MANAGER			1.000	1.000	1.000
UTILITY BILLING CLERK		3.000	3.000	3.000	3.000
UTILITY SPECIAL BILLING CLERK		2.000	2.000	2.000	2.000
SENIOR UTILITY BILLING CLERK		1.000	1.000	1.000	1.000
SR CUS ACCT/TRAINING REP		1.000	1.000	1.000	1.000
DIVISN DIR OF CUSTOMER SERVICE		1.000			
	Total	30.000	30.000	30.000	30.000

The Chief Financial Officer is charged with overseeing the fiscal needs of the City of Danville. The functions of this Division within the Finance Department include the accounting for and supervision of all encumbrances, expenditures, and disbursements to ensure the budget appropriations are not exceeded. This division also provides oversight and review of the preparation of the City's monthly and annual financial Statements. The CFO provides administrative oversight to Accounting, Budget, Customer Accounts, Purchasing, Central Services, the Employees Retirement System, Internal Audit, and Real Estate Assessment divisions. In addition, the Director serves as Treasurer of the Danville-Pittsylvania Regional Industrial Facility Authority and serves as the Finance Director for the Industrial Development Authority, and the City's Community Development Entity.

## **Expenditures**

	FY 2021 Actual		FY 2022 Actual		FY 2023 Adopted		FY 2024 Adopted		Increase/ (Decrease)	
Expenditures:										
Personnel Services	\$	154,631	\$	172,757	\$	173,600	\$	191,450	\$	17,850
Employee Benefits		21,645		22,810		23,900		23,890		(10)
Internal Service		2,228		2,798		3,390		4,060		670
Other Operating Expenses		11,532		12,170		16,470		15,860		(610)
Totals	\$	190,036	\$	210,535	\$	217,360	\$	235,260	\$	17,900

	FY 2021	FY 2022	FY 2023	FY 2024
Position Title	FTEs	FTEs	FTEs	FTEs
ADMINISTRATIVE ASSISTANT		1.000	1.000	1.000
CHIEF FINANCIAL OFFICER	1.000	1.000	1.000	1.000
SENIOR SECRETARY	1.000			
To	otal 2.000	2.000	2.000	2.000

The Accounting Division of the Finance Department works to provide sound fiscal management, timely and accurate financial reporting, and safeguarding of the City's assets through proper internal controls. This includes oversight of the City's accounting, payroll, fixed assets, accounts payable, grant reporting, and inventory management systems. This division is also responsible for interfaces between the general ledger and the billing and collection software systems for taxes and utilities. Additional functions and responsibilities include centralized accounts payable processing, weekly and monthly payroll processing, timely processing and reporting of payroll taxes and other payroll deductions, debt service administration, grant management, cash management, administration of the City's property and liability insurance, and the administration of cash, investment, and payroll operations of the City's Retirement System. The accounting and financial reporting for the Regional Industrial Facility Authority is also a function of this division, as well as the coordination of the related audits with independent auditors.

The Accounting Division prepares Annual Comprehensive Financial Reports (ACFRs) for both the City and the Employees' Retirement System and coordinates the audit of both these reports with the City's independent auditors. The City submits both ACFRs to the Government Finance Officers Association for the Certificate of Achievement for Excellence in Financial Reporting Award. The City has received this award for thirty-three consecutive years. It is the responsibility of this division to ensure the City's financial reporting continues to receive this prestigious award and to continually seek to improve the City's financial reporting.

### **Expenditures**

	FY 2021		FY 2022		FY 2023		FY 2024		Increase/	
		Actual	Actual		Adopted		Adopted		(Decrease)	
Expenditures:										
Personnel Services	\$	547,601	\$	596,507	\$	611,440	\$	660,520	\$	49,080
Employee Benefits		76,036		77,232		81,430		79,070		(2,360)
Purchased Services		14,914		11,178		25,020		24,630		(390)
Internal Service		13,309		16,403		20,340		21,940		1,600
Other Operating Expenses		21,553		18,446		28,770		28,290		(480)
Capital Outlay		-		6,684		2,500		500		(2,000)
Totals	\$	673,413	\$	726,450	\$	769,500	\$	814,950	\$	45,450

## **Personnel**

The City's Internal Auditor, who also provides cash and risk management services, is split 50/50 between the Internal Audit function and Accounting. Also, there is one Accountant allocated approximately 40% to the Employees' Retirement System, 30% to RIFA, and 30% to Accounting.

	FY 2021	FY 2022	FY 2023	FY 2024
Position Title	FTEs	FTEs	FTEs	FTEs
ACCOUNTANTI		1.000	1.000	
ACCOUNTANTII	2.000	2.000	2.000	3.000
ACCOUNTANTIII	0.590	0.590	0.590	0.500
ASSISTANT DIRECTOR OF FINANCE	1.000	1.000	1.000	1.000
BUSINESS SYSTEMS ACCOUNTANT	1.000	1.000	1.000	1.000
PAYROLL TECHNICIAN	1.000	1.000	1.000	1.000
SENIOR ACCOUNT CLERK	4.000	3.000	3.000	3.000
SENIOR INTERNAL AUDITOR	0.500	0.500	0.500	0.500
•	Total 10.090	10.090	10.090	10.000

The Internal Audit function in the Finance Department ensures integrity and reliability of financial reporting and protection against fraud. The Internal Auditor also ensures at least that a minimum acceptable set of control activities are in place in each of the business units and functions. Internal control procedures are regularly reviewed to identify weaknesses and/or gaps. When necessary, internal control improvements are recommended with the goal of mitigating risk, increasing productivity, and streamlining business processes. Additionally, this function routinely reviews the City's financial policies and procedures manuals, monitor compliance, and establish a process to adopt policies and procedures to changing business requirements.

Staff in this division serve multiple roles and currently also manage the City's cash flow, accounting for investments, as well as risk management. Duties also include managing the City's Insurance Fund, as well as preparing allocations for the City's self-insured workers' compensation expenses.

## **Expenditures**

	FY 2021 FY 2022 Actual Actual		FY 2023 Adopted		FY 2024 Adopted		Increase/ (Decrease)		
Expenditures:									
Personnel Services	\$ 50,363	\$	52,245	\$	52,250	\$	55,860	\$	3,610
Employee Benefits	7,166		7,043		7,200		7,050		(150)
Internal Service	688		630		1,120		1,500		380
Other Operating Expenses	612		817		3,590		4,190		600
Totals	\$ 58,829	\$	60,735	\$	64,160	\$	68,600	\$	4,440

### Personnel

Because the City's Internal Auditor is also currently tasked with cash and risk management for the City, funding for this position is spilt between Finance: Internal Auditor (50%) and Finance: Accounting (50%).

		FY 2021	FY 2022	FY 2023	FY 2024
Position Title		FTEs	FTEs	FTEs	FTEs
SENIOR INTERNAL AUDITOR		0.500	0.500	0.500	0.500
	Total	0.500	0.500	0.500	0.500

The Purchasing Division of the Finance Department serves as the centralized purchasing operations for the City of Danville. While following statutory guidelines, this division aims to secure high quality products and services at the best possible cost for all of the departments of the City. Additionally, the Purchasing Division oversees the negotiating of professional contracts, monitoring vendor performance, manages the use of procurement cards, oversees the City's liability insurance programs, and administers surplus property disposal. The Purchasing Division also provides administrative oversight for Central Services, the City's centralized producer of printed materials, utility and tax bill printing. Current annual billing volumes include approximately 650,000 utility bills, 100,000 tax bills, 3,200 business licenses, and all related notices. The Central Services staff also provides postal services and management of office supplies for all City.

### **Expenditures**

	FY 2021		FY 2022 FY		FY 2023		FY 2024		Increase/	
		Actual		Actual		dopted		Adopted		
Revenues:						•		•	•	<u> </u>
Recoveries	\$	31,838	\$	33,466	\$	20,000	\$	33,000	\$	13,000
Expenditures:										
Personnel Services	\$	257,251	\$	269,657	\$	295,960	\$	317,090	\$	21,130
Employee Benefits		34,554		33,421		38,630		36,430		(2,200)
Purchased Services		82,723		64,974		77,500		77,500		-
Internal Service		5,873		6,681		8,710		11,460		2,750
Other Operating Expenses		7,619		6,024		19,060		19,440		380
Capital Outlay		5,900		987		4,000		4,000		
Totals	\$	393,920	\$	381,744	\$	443,860	\$	465,920	\$	22,060
Net Cost to City	\$	362,082	\$	348,278	\$	423,860	\$	432,920	\$	9,060

	FY 2021	FY 2022	FY 2023	FY 2024
Position Title	FTEs	FTEs	FTEs	FTEs
BUYER	1.000	1.000	1.000	
DIVISION DIR OF PURCHASING	1.000	1.000	1.000	1.000
PRINT SHOP SUPERVISOR	0.100	0.100	0.500	0.500
PRINTER			0.200	0.200
PROCUREMENT OFFICER				1.000
PURCHASING CLERK	1.000	1.000		
SENIOR PRINTER	1.000	1.000	1.000	1.000
SENIOR PURCHASING CLERK	1.000	1.000	2.000	2.000
Т	otal 5.100	5.100	5.700	5.700